CATALYST / BIOSCIENCES

# Catalyst Biosciences

# Nasdaq: CBIO

Essential Medicines for Hemophilia • Greater Convenience • Superior Outcomes





This presentation includes forward-looking statements relating to Catalyst Biosciences, Inc. (the "Company"). Forward-looking statements include statements about the potential markets for the Company's product candidates, the potential advantages of the Company's product candidates, product development plans and timelines, potential safety and efficacy of the Company's product candidates, potential sales of product candidates, if approved, the Company's intellectual property and any statement of belief or assumptions underlying any of the foregoing. These statements reflect the current views of the Company's senior management with respect to future events. Forward-looking statements address matters that involve risks and uncertainties, such as the timing of, costs associated with and outcomes of development, clinical and regulatory activities, risks associated with third-party arrangements, potential adverse effects arising from the testing or use of the Company's drug candidates, risks related to the Company's ability to develop, manufacture and commercialize product candidates, to obtain regulatory approval of product candidates and to obtain marketplace acceptance of product candidates, to avoid infringing patents held by other parties and to secure and defend patents of the Company, and to manage and obtain capital, including through any future financing or the conversion of outstanding convertible promissory notes. Further information regarding these and other risks is included in the Company's Form 10-K for the year ended December 2016 and S-1 filed with the Securities and Exchange Commission on March 8, 2017 and March 13, 2017 respectively, under the heading "Risk Factors".

### **Statement About Free Writing Prospectus**



- This presentation highlights basic information about us and the offering. Because it is a summary that has been prepared solely for informational purposes, it does not contain all of the information that you should consider before investing in our company. Except as otherwise indicated, this presentation speaks only as of the date hereof.
- This presentation does not constitute an offer to sell, nor a solicitation of an offer to buy, any securities by any person in any jurisdiction in which it is unlawful for such person to make such an offering or solicitation.
- Neither the Securities and Exchange Commission (the "SEC") nor any other regulatory body has approved or disapproved of our securities or passed upon the accuracy or adequacy of this presentation. Any representation to the contrary is a criminal offense.
- This presentation includes industry and market data that we obtained from industry publications and journals, third-party studies and surveys, internal company studies and surveys, and other publicly available information. Industry publications and surveys generally state that the information contained therein has been obtained from sources believed to be reliable. Although we believe the industry and market data to be reliable as of the date of this presentation, this information could prove to be inaccurate. Industry and market data could be wrong because of the method by which sources obtained their data and because information cannot always be verified with complete certainty due to the limits on the availability and reliability of raw data, the voluntary nature of the data gathering process and other limitations and uncertainties. In addition, we do not know all of the assumptions that were used in preparing the forecasts from the sources relied upon or cited herein.
- We have filed a Registration Statement Form S-1 with the SEC, including a preliminary prospectus dated March 31, 2017 (the "Prospectus"), with respect to the offering of our securities to which this communication relates. Before you invest, you should read the Prospectus (including the risk factors described therein) and, when available, the final prospectus relating to the offering, and the other documents filed with the SEC and incorporated by reference into the Prospectus, for free by visiting EDGAR on the SEC website at <a href="http://www.sec.gov">http://www.sec.gov</a>.
- Alternatively, we or any underwriter participating in the offering will arrange to send you the prospectus if you request it by contacting Ladenburg Thalmann & Co. Inc., 277 Park Avenue, 26<sup>th</sup> Floor, New York, NY 10172 or by email at prospectus@ladenburg.com.

## **Catalyst Biosciences : CBIO**



### Stopping bleeding is good – Preventing bleeding is better

Hemophilia is a large and growing market opportunity
Orphan disease
FVIIa & FIX approved products ~\$3.4 B in annual sales
Novel products in clinical development
FVIIa: marzeptacog alfa (activated)
Phase 2/3 clinical trial start in Q4 2017
Phase 2 clinical data in H1 2018
FIX: CB 2679d/ISU304
Phase 1/2 clinical data in H2 2017
F

Convenient subcutaneous (SQ) delivery

- Disruptive to current intravenously dosed products
- Enabled by our highly potent clinical candidates
- Simpler, less painful, small dose
- Especially suited for children
  - Approximately 40% of market

# Potential to *normalize* coagulation activity with SQ prophylaxis

- Not currently attainable with approved coagulation factors
  - Results in better long term health outcomes

## **Experienced Management & Investors**



### Management

- Nassim Usman, Ph.D. President & Chief Executive Officer
  - MIT, Ribozyme Pharma, Sirna Therapeutics, Morgenthaler Ventures
- Howard Levy, M.B.B.Ch., Ph.D., M.M.M. Chief Medical Officer
  - Lilly, Novo Nordisk, Sangart, Inspiration, CSL
- Fletcher Payne Chief Financial Officer
  - IBM, Cell Genesys, Abgenix, Dynavax, Rinat, Plexxikon, CytomX
- Andrew Hetherington, M.B.A. Sr. VP, Technical Operations
  - GSK, Bayer, Novartis
- Jeffrey Landau, M.B.A. VP Business Development
  - Jazz Pharmaceuticals, Orphan Medical, Eli Lilly, Onyx, Threshold

Nasdaq: CBIO

### Investors

 $\frac{F_{W}}{W}$  Essex Woodlands

NERA. New Enterprise Associates\*

HealthCare

Johnson Johnson DEVELOPMENT CORPORATION

M

rosetta capital

5

# **Catalyst Biosciences Pipeline**



Next Generation Hemostasis Programs	Preclinical	Phase 1/2	Phase 2/3	Commercial Rights	
Factor VIIa: Marzeptacog alfa (activated) - CB 813d Hemophilia A or B with Inhibitors, Subcutaneous Prophylaxis				CATALYST A	
Factor IX: CB 2679d/ISU304 Hemophilia B, Subcutaneous Prophylaxis					

## Hemophilia Overview



### Disease

- · Hereditary, life-long disease
- ~400,000 patients WW\*
- Patients need clotting factor to form stable blood clots
- · Categories of clotting deficiency
  - Severe <1%
  - · Moderate 1-5%
  - Mild 6-40%
  - Normal 50% -150%
- · Hemophilia B Patients need FIX
- Inhibitor Patients need bypass agent: FVIIa or FEIBA
- · Limb- or life-threatening bleeding
- Joints are destroyed by repeated macro and micro bleeds

Nasdaq: CBIO



#### **Market Characteristics**

- · Recombinant products dominant market
- Intravenously administered by patient or caregiver
- Phase 1/2 trials are in hemophilia patients with pharmacodynamic efficacy endpoints
- Commercial sales can be achieved with a small sales force

### Key Unmet Needs for Hemophilia

- Subcutaneous Prophylaxis
- Normalization of clotting activity to prevent bleeding and joint damage

\*Bolton-Maggs & Pasi, The Lancet 2003, v361 p1831

7

## **Advantages of Subcutaneous Prophylaxis**







"I started helping Mom and Dad with the treatment...I don't want to try to get the needle in the vein yet. Maybe when I'm ten."

#### Intravenous Delivery

- Intravenous infusion through painful needle stick
- Requires supervision and skilled insertion of needle into vein
- · Volumes of infusion varies by agent
- · Challenging for patient, family, school
- · Activity levels fluctuate, low trough levels



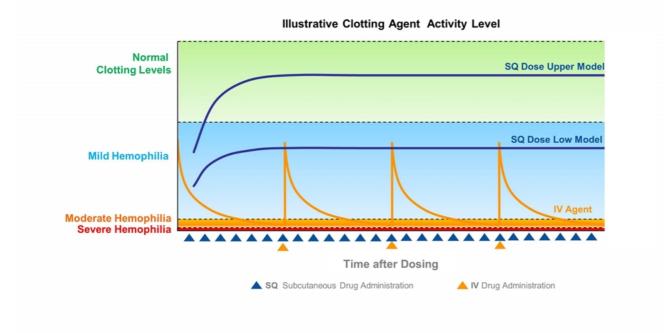
Pediatric use of subcutaneous delivery is common for diabetes and regularly administered at home and school

#### Subcutaneous Prophylaxis Delivery

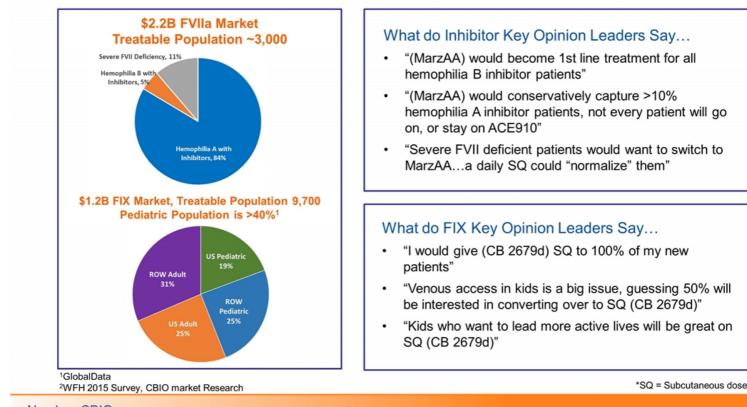
- · Subcutaneous injections are easier
- · Home therapy family or patient
- Prophylactic use should result in fewer bleeds; reduce damage to joints and muscles
- Fewer demands on healthcare system; reduced hospital stays & outpatient visits



### Time in Mild to Normal Levels Predicts Protection from Spontaneous Bleeds









### MarzAA is differentiated from current market leaders

Company	Product	Dosing Route & Frequency	2016 Sales	Comments
CATALYST	Marzeptacog alfa (activated)	Subcutaneous prophylaxis ~1 mL daily	Not Yet Approved	<ul> <li>Subcutaneous Prophylaxis</li> <li>Daily ~1 mL subcutaneous injection</li> <li>Ideal for pediatrics (&gt;45% of US inhibitor patients)</li> </ul>
novo nordisk <sup>®</sup>	NovoSeven® RT Cappilation factor Vila (Recombinance Room Temperature Stable	IV on-demand	~\$1.4B <sup>1</sup>	<ul> <li>No prophylaxis (on-demand only)</li> <li>Requires 2-3 IV infusions to control bleeding</li> </ul>
<b>Shire</b>		IV prophylaxis, 3x per week	~\$800M1	<ul> <li>Prophylaxis requires 3 IV infusions per week</li> <li>Each infusion takes ~40min<sup>2</sup></li> </ul>
Roche	ACE910	SQ Weekly	Not Yet Approved	<ul> <li>Subcutaneous Prophylaxis</li> <li>Only works in Hemophilia A ± Inhibitors</li> <li>Phase 3 (HAVEN 1) near completion</li> <li>Significant SAE (multiple Thrombotic Microangiopathy SAEs and one reported death)</li> </ul>

1 - Estimated 2016 Sales of NovoSeven and FEIBA

2 - For a 80 kg (176 lb) adult

## Factor VIIa: Marzeptacog alfa (activated)

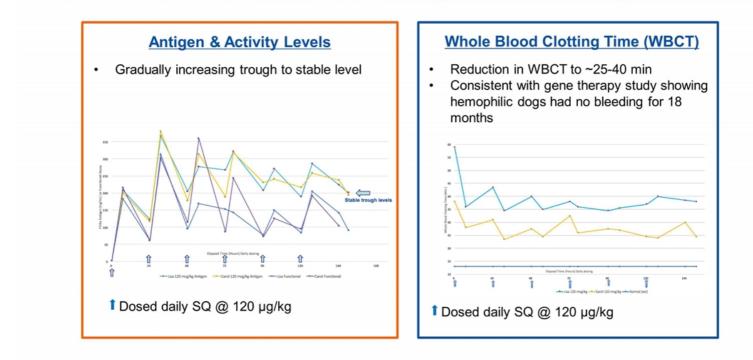


- Leading next-generation FVIIa with prophylaxis & subcutaneous delivery potential
- 6-9 fold improvements in potency and duration of effect vs NovoSeven
- Phase 1 intravenous Clinical Trial Results
  - 25 severe hemophilia patients with and without inhibitors
  - Demonstrated Proof-of-Mechanism
  - Excellent safety and tolerability\*\*
  - No serious drug-related AEs
  - Good correction of PT and aPTT for ~12 h

\*\*http://clinicaltrials.gov/ct2/show/NCT01439971?term=FVIIa&rank=2

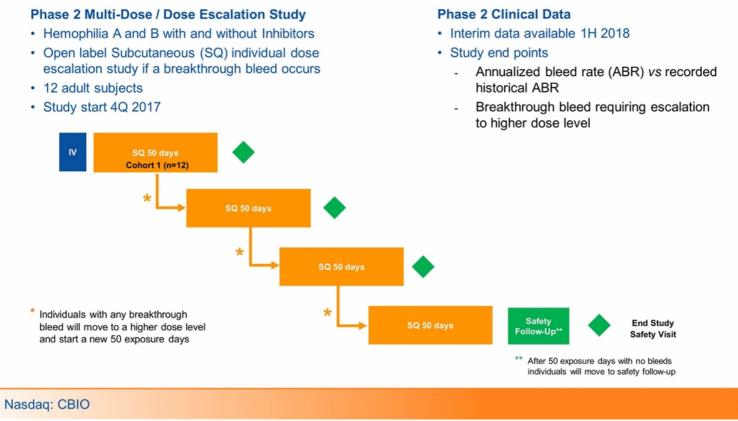






### Data supports daily subcutaneous dosing of MarzAA for prophylaxis







### CB 2679d/ISU304 is differentiated from current market leaders

Company	Product	Dosing Route & Frequency	2016 Sales	Comments
CATALYST	CB 2679d/ISU304	Subcutaneous prophylaxis ~1 mL daily	Not Yet Approved	<ul> <li>Subcutaneous Prophylaxis</li> <li>Daily ~1 mL subcutaneous injection</li> <li>Ideal for pediatrics (&gt;45% of US Hemophilia B patients)</li> </ul>
Pfizer	BeneFix	IV prophylaxis 2-3 times a week	~\$700M <sup>1</sup>	Several minutes to complete BeneFIX infusion
Bioverativ E	Coagulation Factor IX (Recombinant), Fc Fusion Protein]	IV prophylaxis, Every 7 – 10 days	~\$300M <sup>1</sup>	<ul> <li>Prophylaxis requires one IV infusion per week</li> <li>Higher dose / Kg or more frequent dosing may be needed in children</li> </ul>
CSL Behring	Copies for the former f	SQ Weekly	FDA Approval March 2016	<ul> <li>IV Prophylaxis in Adults 7-day dosing</li> <li>14-day dosing only in patients 12 years and older</li> </ul>

Estimate the treatable FIX patient population in the major markets is approximately 9,700

1 - Estimated 2016 Sales of BeneFIX, Alprolix and other approved FIX products

## Factor IX Program: CB 2679d/ISU304



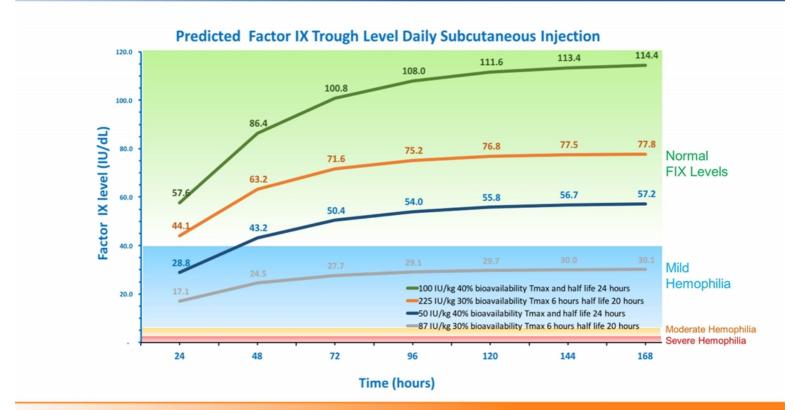
- Designed as best-in-class high potency recombinant FIX product
- Significantly more potent than currently available products
- Preclinical subcutaneous (SQ) studies support clinical concept
- Preclinical IND-enabling development completed, IND approved in Korea
- Phase 1/2 intravenous and SQ trial to initiate in Q2 2017
- Alliance with ISU Abxis a Korean biosimilar company

CB 2679 Potency Advantage

- Upfront & milestone payments to Catalyst
- ISU Abxis responsible for costs through proof-ofconcept Phase 1/2
- Catalyst controls global development & commercialization post-Phase 1/2 (ex-Korea)
- · Profit sharing on products worldwide

### Modeling Predicts Normal FIX Activity in Hemophilia B Individuals







### **ISU – Catalyst Collaboration**

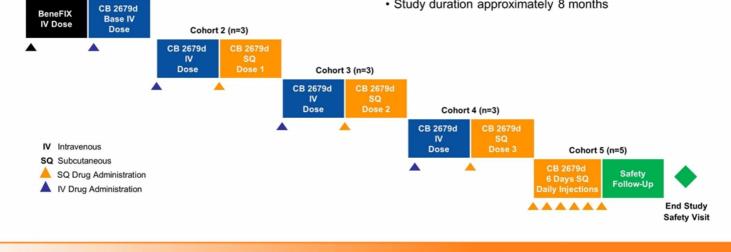
· ISU conducts clinical trial

Cohort 1 (n=3)

- · CBIO has minimal financial commitments
- · CBIO receives milestone at start and conclusion of study
- · WW development returns to CBIO at end of Phase 1/2 study

### Phase 1/2 Multi-Dose Study

- · Open label study
- · IV cross-over to SQ dose
- · Single SQ dose escalation followed by multi-dose SQ arm
- Study start Q2 2017
- · Interim safety, PK and PD data available in H2 2017
- N = 12-17
- · Study duration approximately 8 months





### Milestones & Planned Clinical Data Presentations 2017 & 2018

Q2-2017	Q3-2017	Q4-2017	Q1-2018	Q2-2018	Q3-2018	Q4-2018
Start FIX CB 2679d/ISU304 Phase 1/2	ISTH: FIX & FVIIa preclinical poster presentations	ASH: Interim FIX clinical data presentation Start FVIIa MarzAA Phase 2	EAHAD: FIX & FVIIa clinical data presentations		ISTH FIX & FVIIa clinical data presentations	

## Investor Highlights – CBIO



- Disruptive approach to a \$3.4 Billion market
  - Subcutaneous (SQ) Prophylactic dosing will be much more convenient, especially for children
  - Normalization of FIX clotting activity could dramatically reduce spontaneous bleeding and improve quality of life
- FVIIa: Marzeptacog alfa (activated) ~\$2.2 Billion market
  - Plan to start Phase 2 of a Phase 2/3 program in 4Q 2017
- FIX: CB 2679d/ISU304 ~\$1.2 Billion market
  - Plan to start Phase 1/2 trial in Q2 2017
  - Phase 1/2 trial is fully-funded by our development partner ISU

## Select Financial Data – CBIO



	Select Financial Data
Cash <sup>1</sup>	\$19.0M
Cash Backed - R/C Notes1	\$12.8M
Revenue <sup>2,3</sup>	\$3.9M
Expenses <sup>2</sup>	\$20.8M
	Share Data
Shares Outstanding <sup>1</sup>	1,241,636
60 Day Average Volume <sup>1</sup>	556,119 shares
Market Capitalization <sup>1,4</sup>	\$13.05M

As of March 28, 2017. Cash, shares outstanding and market capitalization amounts reflect adjustments to give effect to the sale of 241,600 shares of common stock for approximately \$3.5 million of net proceeds after March 28, 2017.
 For the year ended December 31, 2016.
 Consists of Contract Revenue and Other Income.
 Based on \$10.51 closing price on March 29, 2017.

## **CBIO** Capitalization Ownership Table



March 28, 2017, as adjusted <sup>5</sup>	Issued and Outstanding Shares 4	Ownership %
5% or Greater Stockholders		
Essex Woodlands Health Ventures <sup>2</sup>	78,623	6.33%
NEA	43,462	3.50%
HealthCare Ventures <sup>3</sup>	69,401	5.59%
Johnson & Johnson Innovation—JJDC	66.951	5.39%
Morgenthaler Partners	59,125	4.76%
Rosetta Capital	51,455	4.14%
Total 5% or Greater stockholders	369,017	29.72%
Directors and Executive Officers		
Nassim Usman, Ph.D.	5,225	0.42%
Fletcher Payne	1,668	0.13%
Howard Levy, M.B.B.Ch., Ph.D., M.M.M. <sup>1</sup>	0	0.00%
Harold E. Selick, Ph.D.	1,107	0.09%
Stephen A. Hill, M.D.	1,380	0.11%
Jeff Himawan <sup>2</sup>	78,623	6.33%
John P. Richard	217	0.02%
Augustine Lawlor <sup>3</sup>	69,401	5.59%
Errol B. De Souza	146	0.01%
All Directors and Executive Officers	157,767	12.71%
Public Float	862,876	69.50%
Total Shares Issued and Outstanding	1,241,636	100.00%

ns to purchase common stock, and as of March 28, 2017, Dr. Levy has not exercised any of his options. 1) Dr. Levy has been granted or

2) Jeff Himawan is a Manager of the Funds affiliated with Essex Woodlands Health Ventures and may be deemed to beneficially own the shares held by such funds.

3 Augustine Lawlor a Manager of the Funds affiliated with HealthCare Ventures and may be deemed to beneficially own the shares held by such funds.

runds. 4) Total shares issued and outstanding and ownership percentages exclude: a) all shares of common stock issuable upon the exercise of stock options to any of the Directors or Named Executive Officers, b) all shares of common stock issuable upon the exercise of warrants held by any of the stockholders above, c) all shares of common stock issuable upon conversion of outstanding redeemable convertible notes held by any of the stockholders above.

socuments acore. 5) Shares as of March 28, 2017. Reflects adjustments as follows, based on 1,000.036 shares of common stock outstanding as of March 28, 2017, plus 241,600 shares from the April 3, 2017 settlement of subsequent sales of common stock.

# Catalyst Biosciences

CATALYST / BIOSCIENCES

## Nasdaq: CBIO

Essential Medicines for Hemophilia • Greater Convenience • Superior Outcomes

www.catalystbiosciences.com